

**Philip MacDonald**
Development Agent

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Philip joined APM in 2008 and has been involved with strengthening the Development Services of the company. He had developed a passion for real estate as an associate in the Calgary real estate market and has become a strong member of the APM team since returning to Prince Edward Island. Philip has participated in the sale of over \$300 million of investment grade commercial properties in the Alberta market. At APM Phil's responsibilities include development and distribution of marketing materials, management of prospects database, cold-calling, establishing and managing strategic relationships with brokers/tenant representatives, corporate real estate managers and principals.

Employment History

APM	
2009 to Present	Development Agent
2008 to 2009	Marketing & Leasing Assistant
MCKEIGAN & MACDONALD CONSULTING INC.	
2008	Principal Consultant
AVISON YOUNG COMMERCIAL REAL ESTATE	
2007 to 2008	Investment Sales Assistant
CUSHMAN & WAKEFIELD LEPAGE INC.	
2005 to 2007	Investment Sales Assistant

Education

Bachelor of Business Administration, Minor in Economics
Diploma in Cooperative Studies
University of Prince Edward Island, Charlottetown, PEI - 2005

Real Estate License
Real Estate Association of Alberta, Calgary, AB – 2006

Community Involvement

Volunteer, IWK Telethon for Children

Former Board Member, Friends of UPEI [Calgary] – 2006 to 2008

Former Candidate, General Election of Prince Edward Island
Riding of Souris-Elmira - 2003